


Project: **Important Note:**

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Summary and Achievements

ESA Template Ver. 3.06, Issue date: 15/03/2024

Project Name: **ESA Contract Nr.:** **Thematic market areas:**Primary 1: Subcategories 1: Primary 2: Subcategories 2: **Prime contractor:**Name: Business fields: Country: **Subcontractor:**Name: Business fields: Country: Name: Business fields: Country: Name: Business fields: Country: **Date:** First Issue: Last Update

Scope of the document

This document shall provide a concise overview of the project and its main achievements. This document will be used internally by ESA for information purposes and to perform an initial impact analysis of the project. Both the S&A document and the impact analysis will only be used internally or for reporting to the National Delegations of the ESA Member States.

i 1. Objectives and scope of the project

2. Value proposition and benefits

i 2.1. Value proposition

i 2.2. Value creation

i 2.3. Socio benefits

i 3. Stakeholders and partnerships¹

¹ Any partnership set up within the value chain. This could be commercial, technical, distribution, etc.

4. Achievements



4.1. Qualitative description

4.2. Qualitative description

4.2.1. Users, products / services

a) Current user base ² to date	<input type="text"/>	Users
b) Cumulated number of products produced to date	<input type="text"/>	Units
c) Cumulated number of products or services sold to date	<input type="text"/>	Units

4.2.2. Sales

a) Direct sales value during project phase	<input type="text"/>	EUR
b) Indirect sales value during project phase (via distributor, reseller,...)	<input type="text"/>	EUR
c) Total sales	<input type="text"/>	EUR
d) Total sales proportion within home country	<input type="text"/>	%
e) Total sales proportion in other European countries	<input type="text"/>	%
f) Total sales proportion outside Europe	<input type="text"/>	%
g) Countries in which sales have been generated so far	<input type="text"/>	<input type="text"/>
<i>Please select the country and click "Add"</i>		



h) Projected value of cumulated total sales by year three after the project conclusion	<input type="text"/>	EUR
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4.2.3. Jobs

a) Full time employment generated within company resulting from project	<input type="text"/>	FTE's
b) Jobs within home country	<input type="text"/>	FTE's
c) Jobs within other European countries	<input type="text"/>	FTE's
d) Jobs outside Europe	<input type="text"/>	FTE's

² Number of people that regularly use the product or service.

4.2.4. Partnership

a) Number of partnerships generated within home country	<input type="text"/>	Partners
b) Number of partnerships generated in other European countries	<input type="text"/>	Partners
c) Number of partnerships generated outside Europe	<input type="text"/>	Partners

5. Investment

5.1. General description

5.2. Detailed funding

a) Initial cost ³ of the project	<input type="text"/>	EUR
b) Value ⁴ of additional financial investments needed, during project phase	<input type="text"/>	EUR
c) Of the above costs, value that was funded by external sources ⁵	<input type="text"/>	EUR
d) Expected value of additional investments needed after project phase	<input type="text"/>	EUR
e) Of the above costs, value that shall be funded by external sources	<input type="text"/>	EUR
f) Estimated time to commercial return ⁶ in months from today	<input type="text"/>	Months

6. Major events and media coverage

³ Entire project cost = ESA funding + full consortium funding

⁴ Estimated value of extra work, investments, manpower costs

⁵ E.g., Bank loan, cash in exchange for equity e.g. from angel investor, capital increase of shareholders, etc.

⁶ The moment cumulated gross margin (= revenue – cost of sales) exceeds the consortiums investment

i 7. Conclusion

i 8. Forecasted Revenue

- Projected revenue
- Reprojected revenue
- Actual revenue
- Historical revenue

Year of Final Review:

Year		Revenues (kEUR)				
Projections as reported in Full Proposal						
Projections of FP updated at Final Review						
Updated on						
Updated on						
Updated on						
Updated on						
Updated on						

i 9. Patents

a) How many new patents did you register as a result of this activity?

b) How many patents have been granted or approved?

Please provide any additional details, if needed:

i 10. Environmental Impacts

Reduction % shall be computed considering as baseline a scenario of not adopting the proposed solution

	Category	Indicator	Value	Note
EI.1	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
EI.2	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
EI.3	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
EI.4	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
EI.5	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
EI.6	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

i 11. Social Impacts

	Category	Indicator	Value	Note
SI.1	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
SI.2	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
SI.3	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
SI.4	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
SI.5	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
SI.6	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

SUBMISSION INSTRUCTIONS

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